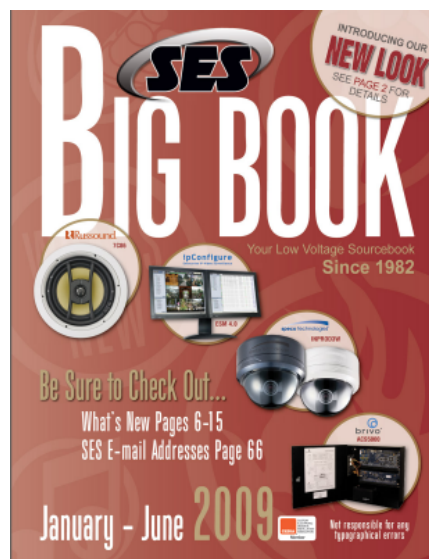


Hello from  !

New year = new look. More pages = more information. Better descriptions. Larger font. What are we talking about? The **SES Catalog** – new in January!

With a size more than double what you're used to seeing, we were able to include more product information, more images and increase the font size. The newly-designed layout makes navigating from one section to another quicker and easier.

An additional feature with the new catalog is the elimination of pricing. Because prices constantly change in volatile markets, we will now update them every two weeks in the secure, password-accessible area of our website, [www.sesonline.com](http://www.sesonline.com).



With an eye for protecting the environment, the SES Catalog will now be mailed biannually, in January and July. The catalog will be supplemented with more frequent flyers to keep you informed of special sales, price reductions and new products. And as always, prices and product availability will be available online.

We were determined to create the most helpful, easiest-to-read catalog in the low-voltage industry. Our catalog has always contained more details than our competitor's and now more than ever, you can feel confident in knowing you are receiving the best information in the market.

Our hope is that the new SES Catalog will make your business life easier, more profitable and more enjoyable. Why did we take the time to change our catalog so much? For you – the very reason it is possible for us to still be here working, growing and serving you. We've always said that "the difference is the way we do business," and it's still true.

Best regards,



Your SES Sales Team

**For more information, contact us at the following locations:**

**St. Louis**  
800-325-0221

**Detroit**  
800-548-0680

**N. Chicago**  
800-729-1306

**Kansas**  
800-779-2865

**Memphis**  
800-475-4850

**Indianapolis**  
800-326-1882

**Wisconsin**  
800-515-6886

**Nashville**  
866-282-8722

**S. Chicago**  
800-505-7198

**Louisville**  
800-292-3169

**Omaha**  
866-261-7659

**Colorado Springs**  
866-362-7734

